

C-7 Rating Methodologies

Rating Methodologies. Tradeoff and LPTA each have a unique rating methodology as summarized below.

COMPARING HOW OFFERORS ARE RATED FOR EACH APPROACH

TRADEOFF

Technical Performance

Subjective evaluation in accordance with DoD Source Selection Procedures and the Army Source Selection Supplement
Allows the government to:
a) consider award to other than the lowest-priced offeror, or;
b) other than the highest technically rated offeror

Past Performance

Confidence Assessment
Comparative analysis permitted

Small Business Participation

Factor or Subfactor

Price

Not rated adjectively
Evaluated in accordance with the Source Selection Plan and Sections L and M (or equivalent sections) of the RFP

Tradeoffs

LPTA

Technical Performance

Objective evaluation of minimum requirements in accordance with DoD Source Selection Procedures and the Army Source Selection Supplement
Evaluated as acceptable or unacceptable

Past Performance

Acceptable or Unacceptable
No comparative analysis permitted

Small Business Participation

Exempt from evaluation (DFARS 215.304(c)(i)).
However, if desired as an evaluation factor, it should be considered one of the technical factors/subfactors and evaluated accordingly

Price

Not rated adjectively
Of the acceptable proposals, lowest evaluated price wins

Tradeoffs

In accordance with the Source Selection Plan and Sections L and M (or equivalent sections) of the RFP

Tradeoff not permitted
No additional credit for exceeding standards

Parent topic: [Appendix C Lowest Priced Technically Acceptable Source Selection Process](#)